

Private and Confidential Negotiated Rates



Dear Valued Client,

Thank you for your enquiry to **Quest Fremantle – smart, contemporary rooms designed for urban living!** We are delighted to have the opportunity to work with you and hereby provide the following accommodation 2018 rates prepared specifically for you:

Apartment Type	Bedding Configuration	Occupancy	Negotiated Rates		
			Nightly Rate 1-6 nights	Weekly Rate 7-27 nights	Monthly Rate 28+ nights
Studio Apartment	1 x King Split	2	\$177	\$168	\$159
Executive Studio Apartment (urban balcony)	1 x King Split	2	\$197	\$187	\$177
One Bedroom Apartment	1 x King Split	2	\$212	\$201	\$191
One Bedroom Executive Apartment (urban balcony)	1 x King Split	2	\$227	\$216	\$204
Two Bedroom Apartment	2 x King Split	4	\$327	\$311	\$294
Two Bedroom Executive Apartment (urban balcony)	2 x King Split	4	\$347	\$330	\$312

*Rates are valid from 1st January 2018 – 31st December 2018

	Conference Layout	Pax.	Half Day (1 - 4 Hours)	Full Day (4 - 8 Hours)
Conference Room	46 Theatre Style, 26 U-Shape 30 Classroom, 20 Boardroom Style, Cocktail (inside & out) 75	1-75	\$350	\$500
Inclusions	Wi-Fi Internet, iced water, mints, note pads & pens, Activ2Touch 72" LCD Panel interactive TV, whiteboard, flip chart, Twinings Tea & Nespresso coffee		Complimentary	Complimentary

Terms and Conditions:

- The above rates are per night, nett/non-commission and room only.
- Rates for stays of less than 28 nights include daily housekeeping service (excluding Sundays & Public Holidays). Stays of 28+ nights include once a week housekeeping service.
- Rates are valid from 1st January 2018 – 31st December 2018 quoted in Australian dollars and GST inclusive.
- Rates are based on the volume as indicated from your initial enquiry. If this volume is not met rates may require re-negotiation.
- Cancellations and amendments must be received by 2pm on the day prior to arrival to avoid a cancellation fee of one night's accommodation.
- Credit Card payments relating to Australian hotels incur a merchant fee of 1.03% for Mastercard/Visa, 2.05% for American Express, and 2.93% for Diners Club in addition to the total amount payable.

Check-in: 2pm (after hours check in can be arranged; please contact reception in advance)
Check-out: 10am
Phone: +61 8 9433 9400
Email: questfremantle@questapartments.com.au
Reception Hours: Monday – Sunday: 7.00am – 11.00pm
Executive Car Hire: Transfers to and from Perth Airport starting from \$80 (Mercedes Benz Sedan, 1-4 pax)

Please do not hesitate to contact us if you have any queries. Again thank you for this opportunity to provide you with information on Quest Fremantle.

Yours Sincerely,

Bram Newbold
 Franchisee & Business Development Manager
 Quest Fremantle